



## **MGI USA ANNOUNCES MAJOR EXPANSION OF U.S. DEALER NETWORK**

*Six new dealers bring an MGI presence to more than 12 new states, offer complete range of MGI's digital printing and finishing solutions*

**MELBOURNE, Fla.** (February 23, 2009) - MGI USA, the multi-substrate (paper and plastic) digital press and finishing solutions manufacturer, announced that they have added six new dealers to their U.S. network within recent months: The Oldham Group, Graphco, Paper Handling Solutions, Guaranteed Service & Supplies, Inc. (GSS Graphics), Print & Finishing Solutions and Ken Williams Graphic Consulting, Inc.

The six new MGI dealers cover territories including San Diego, Los Angeles and San Francisco, California; Ohio; Kentucky; Western Pennsylvania; Wisconsin; Illinois; Missouri; Georgia; Tennessee; North Carolina; and South Carolina.

### **The Oldham Group**

Oldham Graphic Supply was established in Springfield, IL in 1951 with an initial focus on printing supplies. As the company grew, prepress, pressroom, and bindery equipment became increasingly important aspects of the business. Today, the Oldham Group offers its customers expert assistance with automated workflow solutions, digital asset management, CTP output devices, color proofing, color management, workstations, servers, networking, raid solutions and backup solutions.

### **Graphco**

Graphco was formed in 1976 through the purchase of the Graphics Service Operation, a venture division of AM International. In the early 80s Graphco formed the Technical Services Group and began the sales and service of offset printing and bindery equipment throughout Ohio, Kentucky, and Western Pennsylvania offering a full line of high quality products. In the early 90s Graphco established the DCPS (Digital Color Printing Solutions) approach by combining the best practices of CTP and highly automated offset presses starting with the DCPS-34 (12" X 18") and culminating with the DCPS-75 offering up to 10 colors plus coating (5/5) output at a 23" X 31" sheet size. During the last decade Graphco has consistently led the country in sales and technical service support for many major product lines including #1 in North America status with Ryobi, Sakurai, Standard/Horizon, Colter-Peterson and Mitsubishi Imaging.

### **Paper Handling Solutions**

Headquartered in Atlanta, GA, Paper Handling Solutions celebrates seventeen years of providing full sales and service to the print, finishing and mailing industries of the Southeast. PHS is a fully established vendor in the Carolinas, Tennessee and Georgia, serving the print, mail and bindery industries. Their current offerings include lines from Ryobi, Standard Horizon, Sakurai, Baumfolder, Challenge, Graphic Whizard, Rena and MBM.

### **Guaranteed Service & Supplies, Inc. (GSS Graphics)**

Guaranteed Service & Supplies, Inc. is a full service company offering equipment, supplies, and service. In 1994 GSS became the exclusive distributor of Ryobi presses in Wisconsin and was the #1 dealer in the central region in 2003 and 2004. GSS also distributes equipment lines from Baum, CP Bourg, Screen, Mitsubishi, Pro-Cut, Xitron and Accel.

### **Print & Finishing Solutions**

Print & Finishing Solutions offers a complete range of print-related machinery, with two featuring machinery from Horizon, Challenge, Perfecta, Graphic Whizard, ISP, MBM, PDI, and others. With a motto of "taking care of your business is our specialty," Print & Finishing Solutions strives to support customers



and their print-related machinery for the long term with intelligent, well-trained sales and service personnel.

**Ken Williams Graphic Consulting, Inc.**

With more than 25 years serving the digital graphics market, Ken Williams Graphic Consulting offers a wide range of printing and finishing equipment from Shinohara, Kompac, Muller Martini, MBO and others.

Together with their U.S. dealer network, MGI USA presents the most comprehensive and innovative line of digital printing and finishing solutions in the industry, including the Meteor DP60 Pro<sup>®</sup> (multi-substrate digital press for paper, plastics & envelopes), JETvarnish<sup>®</sup> (digital inkjet spot UV coater), UVarnish<sup>®</sup> (offline auto-feed UV/IR coater), PressCard Pro<sup>®</sup> (hot platen lamination unit), and PunchCard Pro<sup>®</sup> (credit card format die cutter).

MGI USA will next be showing their latest digital innovations at Graphics of the Americas (featuring the U.S. debut of the JETvarnish), the leading trade show for the North and South American markets, held February 26-28 in Miami Beach, Florida. MGI USA will also be exhibiting their My PhotoBook Shop<sup>™</sup> digital photo production solution (featuring the Meteor DP20 4-in-1 digital photo press) at PMA 09, held March 3-5 in Las Vegas, Nevada.

For more information, please visit <http://www.mgiusa.com>.

**About MGI Digital Graphic Technology**

Founded in 1982, MGI Digital Graphic Technology designs, manufactures and markets a full and innovative range of multi-substrate (paper, plastics and envelopes) 4-color digital presses, as well as a complete line of versatile finishing solutions, including the revolutionary **JETvarnish<sup>®</sup> digital inkjet spot UV coater**, as seen at drupa and **entering the U.S. market in February 2009**.

A key player in the global market, MGI has a portfolio comprised of several thousand customers in a wide range of sectors, including graphic industry professionals, Fortune 1000 companies, government agencies, plastic card manufacturers, silk screeners and photo labs.

MGI is a leader in the professional graphic equipment market and is registered on the Euronext Paris Alternext stock exchange (symbol: ALMDG). They received the prestigious OSEO ANVAR "Innovative Company" Label in 2007 in recognition of their expertise and innovation in the graphic & finishing industry.

MGI USA, headquartered in Melbourne, Florida, is MGI's fully owned subsidiary that services the North and South American, Caribbean and Asia/Pacific markets.

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**CONTACTS:**

Michael Abergel  
Executive Vice President  
MGI USA, Inc.  
+1 321 751 6755  
[m.abergel@mgiusa.com](mailto:m.abergel@mgiusa.com)

Giselle de la Moriniere  
Marketing & Communications Coordinator  
MGI USA, Inc.  
+1 321 751 6755  
[g.delamoriniere@mgiusa.com](mailto:g.delamoriniere@mgiusa.com)